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DEC

MADISON ANNUAL CONFERENCE AGENDA

Creating Blue Oceans

12.00PM - 2.00PM

Wholesale Advice Workshop

A specialised workshop for Advisers who offer wholesale advice to eligible clients. This workshop will include presentations from wholesale products providers and estate planning and risk planning specialist for high net worth sophisticated clients.

11.00AM - 1:00PM

Gone Bush Adventures - Group 1

Those who attended the 2019 Conference will remember the team from Gone Bush. An outdoor walking-based workshop, the highly interactive session will be led by the experienced team of Gone Bush facilitators and presenters and tailored to enrich the key themes of the conference. Given the feedback from 2019, we will be offering two repeat sessions to ensure no one misses out.

1.00PM - 2.00PM

Lunch

2.00PM - 4.00PM

Gone Bush Adventures - Group 2

A repeat of the earlier session for those arriving into Kingscliff later in the day

5.00PM - 7.00PM

Welcome Drinks

Join us poolside at Peppers Salt resort to officially open the Conference

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8.30AM - 9.00AM	Conference Open	Jaime Johns, General Manager
9.00AM - 10.00AM	Stroking through Adversity Chloe will be sharing experiences and lessons from her career of Ocean swimming in an under funded sport.	Chloe McCardel, The Queen of the Channel
10.00AM - 10:45AM	Creating Blue Oceans Steve will discuss the importance of a Blue Ocean strategy and frame your mind set for the days ahead.	Steve Browning, Founder & Managing Director The Strategy Institute
10.45AM - 11.15AM	Leadership program This session will focus on leadership	
11.15AM - 11.45AM	Morning tea	
11.45AM - 1.15PM	Innovation in Advice In this 90min session, Fraser Jack will facilitate several panels with Madison advisers	Facilitated by Fraser Jack
1.15PM - 2.00PM	Lunch	
2.00PM - 2.45PM	Session details to be announced	
2.45PM - 3.30PM	Powering your Data Paul Campbell will focus on the data in Power BI and Xepo, how to read it and how to interpret it into your business strategy	Paul Campbell, Managing Director - Xepo
3.30PM - 4.00PM	Afternoon tea	
4.00PM - 4.45PM	Where to from here for Clime Showcasing the the Investment team and new products.	Annick Donat, CEO - Clime
4.45PM - 5.00PM	Day 1 close	

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6.00AM - 7.00AM

Ocean Swim with Chloe McCardel

Join Chloe McCardel for a guided Ocean swim off Kingscliff beach

8.45AM - 9.00AM

Day 2 open

9.00AM - 10.00AM

Your personal Brand Economy

This session will focus the importance of using your brand to support your business strategy

Suz Chadwick,

10.00AM - 10:45AM

The CEO mindset

This session will focus on the need to switch your mindset from working *in* your business to *on* your business

Andrew Jetson,

Leadership Mentor - The Executive Connection

10.45AM - 11.15AM

Morning tea

11.15AM - 12.50PM

Know your product

Speed date our Corporate Partners

Corporate Partners

12.50PM - 1.30PM

Lunch

1.30PM - 2.30PM

Breaking down the data

Andrew will break down the global and local data trends and what this means for the future of our industry

Andrew Inwood,
Founder, CoreData

2.30PM - 2.55PM

Professional Year Program

Hear from Caitlin and Marylou as they discuss their experience as supervisor and participant in the program

Facilitated by Kerry Fleming
Marylou Cork
Caitlin Telford

2.55PM - 3.15PM

Aged Care

Growth strategies for service businesses

Andrew Keay,
Principal - Aged Care Planners

3.15PM - 3.30PM

Afternoon tea

3.30PM - 4.15PM

Back in your business

What will you be taking back to use in your business?

Steve Browning,
Founder & Managing Director
The Strategy Institute

4.15PM - 4.30PM

Day 2 close

6.30PM - 10.30PM

Gala Dinner and close of conference
