

INSURANCE SPECIALIST FORUM

18 NOVEMBER 2021 | ONLINE EVENT



madison
FINANCIAL GROUP

Time	Agenda item	Speaker
10.00am	Welcome - Day 1	Sophie Firminger, National Practice Manager Madison Financial Group
10.00am - 11.00am	State of play & market insights	Manoj Karthik, Consultant David Hutchison, Consultant NMG Consulting
11.00am - 12.00pm	IP Changes Where to from here? An advice based discussion	Scott Hoger, Technical Manager Business Development - TAL
12.00pm - 12.30pm	Lunch	
12.30pm - 2.45pm	Stress testing your insurance philosophy in light of IP changes	Workshop
2.45pm - 3.00pm	Break	
3.00pm - 4.00pm	Insurance Leaders Panel facilitated by Sophie Firminger Michael Mulholland, Chief Distribution Officer - MetLife Keiran Forde, Chief Distribution Officer, Life & Investments - Zurich & OnePath Elise Sanders, Head of Enablement, Marketing and Communications - AIA	
4.00pm - 5.00pm	Building a successful insurance business	Nick Fanto, Principal - Orbital Life
5.00pm - 5.15pm	Wrap up & close	Sophie Firminger, National Practice Manager - Madison Financial Group